



Delivering global project management solutions locally

We are an international project management company dedicated to protecting our clients' interests through the lifecycle of oil and gas and marine, engineering and construction projects. We do this through the implementation of a range of value added services based on project management best practices. These practices have been specifically designed to ensure successful delivery of projects within the defined cost, time and quality parameters. Our company is defined through our culture and drive to succeed. Our core founding principle is to deliver project management excellence through integrity and ability.

Our organisation is a globally integrated network strategically located to deliver maximum value. Each regional base offers our full range of services to meet your local project requirements. We recognise that our clients are often searching for a solution to meet the needs of projects with a multi-country profile. With operations in the USA, Europe, Middle East, Africa and Asia Pacific, we are uniquely placed to offer a global project solution. Our Global Project Solutions Team manages and co-ordinates our worldwide project effort working seamlessly with our regional teams who provide valuable local knowledge, experience and expertise.



Changing the paradigm

Imagine success. The realisation of this abstract concept within the context of projects and project management is the driving force behind Epeus, the international project management company. Epeus entered the West African market almost 13 months ago and is making significant progress towards delivering project success for its clients in this often difficult and challenging environment.

Although West African challenges cannot be minimised, these are often exaggerated by perception. Epeus' experience is of a market open and eager for innovative and best practice service providers who, like Epeus, understand and are willing to work within the environment and context of West Africa.

Epeus, through its value added services

and out-tasked approach, is changing the project management paradigm throughout the world including West Africa. From our West African bases in Nigeria and Ghana, we are helping clients in West Africa not just to imagine success but to taste it.

Realising successful projects in West Africa and beyond

Our project management suite of services has been developed and targeted to add maximum value to each distinct phase of the project lifecycle, and each project solution is approached from a risk and impact management perspective.

Although each project follows the lifecycle in the accompanying diagram (left), each project is also unique. The uniqueness of any undertaking can come from a number of factors, such as time of year, availability of resources, peculiar technical challenges, location of the project, political and socio-economic profiles, and so on. These considerations impact the successful outcome of any project. In order to significantly increase the probability of success, risk mitigation, management and contingency solutions must be sought and then rigorously implemented.

Based on this principle, Epeus has devised a number of mid- to long-term risk reducing solutions for the benefit of our clients operating in West Africa.

For example, we designed a project management training course based on the Epeus approach that is accredited by the Association of Project Management (APM). The Nigerian Content Division of the Nigerian National Petroleum Corporation

(NNPC) has endorsed the course and will use Epeus to educate 1,000 engineering personnel on principles of successful project management, thus providing an increased understanding of the skill set with the opportunity of attaining internationally recognised qualifications. The graduates of the course should provide much needed project management skills to the energy industry in Nigeria while being coached and mentored by experienced Epeus professionals.

Historically, the Gulf of Guinea shallow and mid water oil exploration and production prospects have been an 'operating graveyard' in terms of drilling hardware and technology, with old and often worn out equipment mobilised into the area. With increased drilling demands in the area, offshore operators and drilling contractors face particular challenges in maintenance, repair and upgrades of drilling and associated facilities. However expectations, and with them standards, are rising and therefore risks are introduced to these types of projects by the lack of available project execution facilities in close proximity to where the drilling rigs operate.

Recognising this, Epeus offers our 'managed solution' to drilling contractors, part of which involves using deepwater berthing facilities at the Port of Tema in Ghana as an option to the more traditional locations of Cape Town and Las Palmas. The value of Tema as a rig repair and upgrade facility is self evident as its location, on the Gulf of Guinea, significantly reduces transit times in comparison to the traditional repair and upgrade locations. In association with the Ghana Ports and Harbour Authority (GPHA), the vision for Tema is to become the premier facility for these types of projects. GPHA recognises that an integral part of realising this vision is the Epeus project management approach.

The Epeus Group of companies are strategically located across the globe in Aberdeen, Houston, Singapore, Abu Dhabi, Port Harcourt and Tema. Since Epeus' inception at the turn of the century, we have delivered project management consultancy and execution services to over 160 oil and gas and marine, engineering and construction projects. Our focus is 'delivering project management excellence' and 'best practice'. These are implemented through our Global Project Solutions Team (GPS), who work closely with our client



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representatives to understand their project goals and expectations. The GPS team delivers project success by capturing and applying lessons learned from previous projects to the definition and planning phase of new projects, documented in

Project Execution Plans (PEP) and Project Execution and Control Plans (PECP). During the execution phase of the project, the GPS team's role converts to one of Project Assurance to ensure that all project activities are delivered in accordance with expectations and, should any unplanned activities impact the project, the GPS Team can revise the PECP accordingly.

The aim of the Epeus Group of Companies is to represent and protect our clients' interests at all times. Our 'value-added' services and 'out-tasked' approach allows our clients to focus on their core business, while retaining control. Our clients can thus take comfort in the knowledge that Epeus will deliver project management excellence and success within the defined cost, time and quality parameters, thus giving them a competitive edge. With our West African know-how, this is true not only in other parts of the world, but in West Africa as well. ●

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